



## EU-India virtual B2B Matchmaking on Solar thermal applications

**Date:** 8<sup>th</sup> April 2022 (Friday)

**Time:** 09:00 hrs to 12:00 hrs CET / 12:30 hrs to 15:30 hrs IST

Solar thermal applications have an immense market potential and can pave the way for decarbonization of heating and cooling applications across not Industrial, commercial, and domestic sectors. Under the ongoing EU-India Clean Energy & Climate Partnership (CECP) project, a study was commissioned to assess the current status, identify the sector needs, Research & Innovation (R&I) needs and relevance for cooperation between the EU and India in the area of solar thermal. This study was presented to a select group of stakeholders on 28th October 2021 via a virtual webinar.

As a follow up to the webinar, the EU-India Clean Energy & Climate Partnership (CECP) project in collaboration with Solar Heat Europe and National Solar Energy Federation of India, will host a B2B matchmaking where EU companies will be able to meet Indian stakeholders via the virtual B2Match platform.

**Participants:** European Commission, EU Member States, Ministry of New and Renewable Energy (MNRE), Solar project developers, EPC, Financial Institutions, Manufacturers & System integrators, Research bodies, Academia, not for profit, etc. The B2B Matchmaking session will present an opportunity for key stakeholders in India to learn more about the expertise available within EU, to explore potential partnerships and collaborations.

### Agenda

TIME (CET)	TIME (IST)	
<b>Opening Remarks &amp; Context Setting</b>		
09:00 – 09:05	12:30 – 12:35	<b>Edwin Koekkoek</b> , First Counsellor – Energy & Climate Action, EU Delegation to India
<b>Keynote address</b>		
09:05 – 09:15	12:35 – 12:45	- <b>Pedro Dias</b> , Secretary General, Solar Heat Europe
09:15 – 09:25	12:45 – 12:55	- <b>Subrahmanyam Pulipaka</b> , CEO, National Solar Energy Federation of India (NSEFI)
09:25 – 09:30	12:55 – 13:00	Address from MNRE - <b>Anil Kumar</b> , Scientist D, Ministry of New and Renewable Energy, Government of India
09:30 – 09:35	13:00 – 13:05	Launch of the “Advanced solar thermal technologies to address the challenges of Indian markets Report” - <b>Edwin Koekkoek</b> , First Counsellor – Energy & Climate Action, EU Delegation to India - <b>Anil Kumar</b> , Scientist D, Ministry of New and Renewable Energy, Government of India
09:35 – 09:45	13:05 – 13:15	Presentation of the report - <b>Vibhash Garg</b> , Director, PwC
09:45 – 10:00	13:15 – 13:30	Q&A from the audience
<b>B2B Meetings: from 10:00 hrs to 12:00 hrs CET / 13:30 hrs to 15:30 hrs IST</b>		
<b>Register to meet with EU &amp; Indian Solar Thermal companies on a one-on-one basis through the B2B Matchmaking platform (15 mins per meeting)</b>		





EU companies registered on the B2Match platform will use the link to attend the webinar, as well as use the same link to pre-schedule meetings with Indian stakeholders. 15 minute one-on-one meetings can be booked directly via the platform.

**Register here: <https://eu-india-solar-thermal-matchmaking.b2match.io>**

